

Little Green Book Of Getting Your Way How To Speak Write Present Persuade Influence And Sell Your Point Of View To Others Jeffrey Gitomers Little Books

Want unprecedented results in your sales, in your career, and in your life? Let Wall Street Journal and New York Times bestselling author Jeffrey Gitomer guide you. As the world's foremost expert on selling, he knows more about success than anyone. The collection features the Little Red Book of Selling, Little Red Book of Sales Answers, Little Black Book of Connections, Little Gold Book of YES Attitude, and Little Green Book of Getting Your Way. Additionally, a Gitomer training DVD is included. Jeffrey Gitomer's Little Books Collector Edition is a complete and integrated game plan for learning, applying, and living these proven techniques for success.

Max the Little Green Monster doesn't like cleaning up after himself, but when he learns how his carelessness and littering may have harmed the beautiful ocean, he goes on a quest to clean and protect the beach.

"We have forgotten how to be good guests, how to walk lightly on the earth as its other creatures do." —Barbara Wood The Little Book of Going Green aims to shed light on the ways humans are harming the environment, from pollution and deforestation to industrial production and farming methods. Before we can fix a problem, we must have a basic understanding of what brought us there in first place. Dyer explores past events and actions before directing our attention to the future through the exploration of how climate change has been affected by: Plastics Fossil Fuels Industrial Agriculture Deforestation Human Population In addition, Dyer explores how we can easily practice sustainability and conservation on both individual and corporate levels, creating habits at home that we can then bring to our workplaces. How can we reduce plastic waste in our homes? How can we reduce our carbon footprint in the office? Filled with facts, theories, and tips on how we can do our bit for the planet, this is your one-stop guide to making every aspect of your life earth-friendly.

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Pattie and her family are among the last refugees to flee a dying Earth in an old spaceship. And when the group finally lands on the distant planet which is to be their new home, it seems that the four-year journey has been a success. But as they begin to settle this shiny new world, they discover that the colony is in serious jeopardy. Nothing on this planet is edible, and they may not be able to grow food. With supplies dwindling, Pattie and her sister decide to take the one chance that might make life possible on Shine.

For marijuana aficionados of all ages, a neat little handbook of all things pot related. A take on the "Little Black Book," which reveals all the secrets of its owner, the Little Green Book is a personal repository of all things its owner likes about smoking pot. Highlighted by quotes from world-famous pot smokers, the book is part journal, part celebration of the community of pot smokers. It includes chapters on cannabis facts, healthy munchies, movie madness, and even your rights as a pot smoker. With lots of places for personal notes.

Little green peas make their way into collections of objects of many different colors, from blue boats, seas, and flags, to orange balloons, umbrellas, and fizzy drinks.

A Simon & Schuster eBook. Simon & Schuster has a great book for every reader.

"The Little Green Jacket", by multi-award winning Author Jodi Dee, is a story about a little green jacket that travels through the lives of different children around the country as a "hand me down" (that also goes "up"), and ends in a relief effort across the globe, after a natural disaster. A true all-American classic that showcases the power and magic of giving.

Phil Gordon plays poker with the best players in the world. He has won -- and lost -- in tournaments and cash games around the globe, all the while studying the game and learning from every hand dealt. As the resident expert and cohost of Celebrity Poker Showdown, Phil has quickly become one of the most sought-after teachers of No Limit Texas Hold'em. It's a tough game. But anyone can become a winning player with the right amount of courage, patience, aggression, observation, and, perhaps most important, dedication to becoming a better player. After fifteen years of keeping notes on the things he's learned, the greats he's played with, and the celebrities he's taught, Phil Gordon has poured every single thing he knows about No Limit Texas Hold'em into this little green book. Taking a page from Harvey Penick's bestselling book of golf wisdom, Phil plays the role of both teacher and student, offering up insightful tips on how to think about poker and how to develop a singular style of play. Through philosophy, psychology, strategy, math, and the knowledge gleaned from playing poker with everyone from T. J. Cloutier and Phil Ivey to Hank Azaria and Ben Affleck, Phil breaks down the game into enlightening instructional tidbits and illustrative anecdotes that inspire the kind of persistence and motivation necessary to improve your game. A book to rank with Doyle Brunson's Super System and David Sklansky's The Theory of Poker, Phil Gordon's Little Green Book deserves a spot on the shelf of every serious student of the game.

Wit, craic, and maxims from the Emerald Isle's most famous descendents including JFK, Ronald Reagan, St. Patrick, William Butler Yeats, Oscar Wilde, George Carlin, Brendan Behan, Michael Collins, de Valera, Tug McGraw, and many more! In this lively and wide-reaching collection Dermot McEvoy gathers together some of Ireland's most famous lines from its most famous (and infamous) residents. But just who are the Irish, exactly? They are freedom fighters (the British call them "terrorists"), slave-owners, master politicians, relentless defenders of their religions, gay, straight, liberal, reactionary, victims of a famine, and mercenaries in the name of imperialism. They are expert businessmen, singers, outlaws, movie stars, writers, poets, priests, highwaymen, beggars, gypsies, gangsters and athletes. They are drunkards, teetotalers, modest, extravagant, and always shocked by the whole thing. They are inspirational and infuriating. They are funny and they are cynical. They are extraordinarily talented and remarkably venal. They are tough, adaptable, and the ultimate survivors. They are bewildering. They are infuriating. And whatever they are, there is a certain wisdom to it all. So dive in and discover new lines and classic quotes from your favorite Irish men and women!

A young boy paints the flight of a hummingbird as it zips, loops, and zigzags around his garden. On board pages.

Surviving a near-fatal car wreck and cruising the streets of the Sunset Strip during the heyday of the late 1960s, Easy Rawlins investigates the disappearance of a young African American, a case that is complicated by Rawlins's changing perspectives.

Since reigning poker expert Phil Gordon's Little Green Book illuminated the strategies and philosophies necessary to win at No Limit Texas Hold'em, poker has changed quickly and dramatically. Today, Pot Limit Omaha is the game of choice at nosebleed stakes. The players are aggressive, the games are volatile, the decisions are tough, and the pressure is relentless. This is Poker 2.0. In his Little Gold Book, Phil Gordon reexamines the game from the ground up. The key to competing with today's top players is finding the post-flop edge, but to really understand this new playing style, you need to get comfortable with the underlying math. Don't be intimidated. Gordon makes this challenging material as approachable and simple as possible. Beginning with the foundations of Poker 2.0, he unpacks the modern poker

player's tool kit, rigorously examines the new lines of play in No Limit Hold'em, dissects the fast and furious strategies of Pot Limit Omaha, and explores the winning poker mind-set that will take your game to an entirely different level. The golden age of poker is upon us. Phil Gordon's Little Gold Book will shorten your learning curve, and if you're willing to put in the time and the work, big bankrolls await. In China in 1966, Chun Yu was born as the Great Cultural Revolution began under Chairman Mao. Here, she recalls her childhood as a witness to a country in turmoil and struggle--the only life she knew. A Little Green Book of Environmental Quotes and Comments takes a trip through quotes about the environment and man's relation with it. Whether it was said 300 years ago or just 3 years ago, these quotes may amuse or anger you. You get to be the judge as you read what many have observed and written about the environment.

In 1994, Christopher Buckley published one of the most acclaimed and successful comic novels of the decade, Thank You for Smoking. Now Buckley returns to the strange land of Washington, D.C., in Little Green Men, a millennial comedy of manners about aliens and pundits . . . and how much they have in common. The reluctant hero of this hilarious novel is John Oliver Banion, a stuffy Washington talk-show host, whose privileged life is thrown into upheaval when aliens abduct him from his exclusive country-club golf course. But were his gray-skinned captors aliens . . . or something far more sinister? After Banion is abducted again--this time in Palm Springs--he believes he has been chosen by the extraterrestrials to champion the most important cause of the millennium, and he embarks on a crusade, appearing before a convention of UFO believers and demanding that Congress and the White House seriously investigate UFOs. His friends and family suspect that Banion is having some kind of manic-depressive midlife crisis and urge him to seek therapy before his credibility as a pillar of the punditocracy is ruined. So John Oliver Banion must choose: keep his establishment status or become the leader of millions of impassioned and somewhat scruffy new friends who want to expose the government's secret alien agenda. Little Green Men proves once and for all that the truth is out there. Way out there. And it reaffirms Christopher Buckley's status as the funniest humanoid writer in the universe. Coming soon from Christopher Buckley: One of Our Whales Is Missing

What really goes on inside a sentence? What is your subject, and where is your verb, and what is its tense, and where is your modifier, and why does it matter? Where do you need a comma, and where do you not? Why are dashes and semicolons so misunderstood? When is it which and when is it that? In The Little Green Grammar Book, Mark Tredinnick asks and answers the tough grammar questions - big and small - with the same verve and authority readers encountered in The Little Red Writing Book. The Little Green Grammar Book does for grammar what The Little Red Writing Book did for style. It will have you writing like a writer in no time.

Ready, set, go! Little Green is ready to rumble. He is a happy, busy little pickup truck who loves helping out on the farm. Until... He wakes up one morning to find a big new blue truck ready to take his place. But can Big Blue take on all the jobs? Even the small and gentle ones? With some love, care, and paint... Ready, set, go! Little Green is ready to rumble again, all the way to the farmers' market.

The Green Book is a short book setting out the political philosophy of Libyan leader Muammar Gaddafi. The book was first published in 1975. It was "intended to be read for all people." It is said to have been inspired in part by The Little Red Book (Quotations from Chairman Mao). Both were widely distributed both inside and outside their country of origin, and "written in a simple, understandable style with many memorable slogans." An English translation was issued by the Libyan People's Committee, and a bilingual English/Arabic edition was issued in London by Martin, Brian & O'Keeffe in 1976. During the Libyan Civil War, copies of the book were burned by anti-Gaddafi demonstrators.

The Little Green Book is a collection of fatawah handed down by the most prominent and arguably one of the most influential Muslim clerics in modern history; the Grand Ayatollah Seyyed Ruhollah Mosavi Khomeini, commonly known as the Ayatollah Khomeini. Fatawah (the plural of fatwah) are Islamic religious decrees sent down by Muslim religious leaders. Since Islam demands that Muslims abide by Sharia - Islamic law as individuals and as a society, these fatawah are not simply religious insights or advice. They are legal pronouncements, and define the law of the land in an Islamic country. In his unrivaled role as Iran's Supreme Leader and the highest-ranking cleric for Shi'a Muslims, the Ayatollah Khomeini's fatawah guided the lives of more Shi'a Muslims than did any other Islamic leader throughout history

The Little Green Book of Breastfeeding Management for Physicians and Other Healthcare Providers, now in its 7th edition, is a pocket-sized reference manual for the most commonly asked questions that breastfeeding families have throughout the course of lactation. The book covers a broad range of topics including components of breastmilk and prenatal support, optimal breastfeeding management early postpartum, followed by problems and special conditions encountered by most primary care providers who care for breastfeeding dyads. This newly revised edition is based on The Milk Mob's One Day Basic Breastfeeding Medicine for Physicians and Other Healthcare Providers, which is now online. This course, in addition to the book's bibliography and other free breastfeeding resources, may be found by visiting www.themilkmob.org.

As we confront the challenges of climate change, author James George calls us to wake up and stop our careless treatment of our planet before it's too late. At the same time, he shares his own practice towards waking up--the practice of Presence, known to all spiritual paths and simply and eloquently presented in this book. From [i]The Little Green book on Awakening[/i]: To become aware of the omnipresence of Consciousness may be the next great leap in human evolution and the foundation of the new paradigm in which both science and spirituality can find common ground. For consciousness is the field that connects-not separates-everything with everything, at all levels, and everything with the All, in one Wholeness.

The first book to explore the historical role and residual impact of the Green Book, a travel guide for black motorists Published from 1936 to 1966, the Green Book was hailed as the "black travel guide to America." At that time, it was very dangerous and difficult for African-Americans to travel because black travelers couldn't eat, sleep, or buy gas at most white-owned businesses. The Green Book listed hotels, restaurants, gas stations, and other businesses that were safe for black travelers. It was a resourceful and innovative solution to a horrific problem. It took courage to be listed in the Green Book, and Overground Railroad celebrates the stories of those who put their names in the book and stood up against segregation. It shows the history of the Green Book, how we arrived at our present historical moment, and how far we still have to go when it comes to race relations in America.

This edition of the Little Green Book is the first direct translation from the original Persian.

Four of THE most beloved Dr. Seuss Bright and Early Board Books in a sturdy box with a plastic handle! Inside this cheery green box are abridged board book editions of the Dr. Seuss classics Fox in Socks, Mr. Brown Can Moo! Can You?, There's a Wocket in My Pocket!, and Dr. Seuss's ABC. Secured by a tuck closure and perfect for travel, this cute set makes a literacy-nurturing gift, perfect for babies and toddlers. And if you are looking to give a really special gift, pair this collection with The Little Blue Box of Bright and Early Board Books by Dr. Seuss!

The Little Green Data Book 2017 is based on World Development Indicators 2017 and its online database. Defining, gathering, and disseminating international statistics is a collective effort of many people and organizations. The indicators presented in World Development Indicators are the fruit of decades of work at many levels, from the field workers who administer censuses and household surveys to the committees and working parties of the national and international statistical agencies that develop the

nomenclature, classifications, and standards fundamental to the international statistical system. Nongovernmental organizations have also made important contributions. We are indebted to the World Development Indicators partners, as detailed in World Development Indicators 2017 .

After solving the environmental problems of the United States, dictator Chairman Rahma must fight off new weapons being deployed by the corporations and deal with unsettling reports of mutants in the new novel from the author of Hellhole. 25,000 first printing.

Personal finances are part of life and need to be properly understood and controlled. People's personal finances are in disarray because they were never taught a better way. Many people find themselves struggling financially even though they have been working their entire lives. They live paycheck to paycheck and feel abandoned by the greater financial system. The Little Green Book of Financial Happiness is based on a class that the author has taught for more than a decade. It provides a simple way of looking at personal finances. Everything we need or want is measured in terms of money. Money and material life in general place many pressures on all members of society. Why? We tend to measure everything, even our sense of happiness, in dollars. The ability to understand and manage a personal budget gives one a fighting chance at obtaining financial happiness. This book will guide the readers on their road to a better life by learning how to control their money and not allowing money to control them. This book offers readers a step-by-step process. Forms and exercises allow readers to fine-tune their budgets. A checklist guides your steps along this journey. A progress tracker records your improvements. The Little Green Book of Financial Happiness will simply change the way you see your money.

How do you relate to marijuana? Are you happy with your life and with your use of cannabis? This book offers a thorough exploration, allowing the reader to look into their life without judgment or blame. Part memoir, part 'how to', The Little Green Book will assist marijuana users, their loved ones and those working with them in considering change. Michael Stratton is a therapist who fell in love with marijuana. Gradually it began to eclipse his goals that he'd set for himself. Eventually he found it necessary to break up with marijuana. He began working with others who had faced the same dilemma, and then became trained by SAMHSA (Substance Abuse and Mental Health Services Administration) in the latest evidence based practices in helping people change. Borrowing from practices as varied as several recent scientific studies, philosophy and the Buddhist metaphor of The Hungry Ghost, the author weaves a rich tapestry for self exploration and the possibility of change. Taking the middle path, not being anti-marijuana and in fact advocating for the legalization of cannabis, The Little Green Book avoids the controversies swirling around the politics of pot. This book is for the dissatisfied or curious user who wonders if their use of marijuana may have come in the way of their satisfaction with what life can offer. It will also assist those who care about cannabis users in their life. And it is an essential tool for therapists, counselors, teachers, doctors and anyone in the helping professions who encounter marijuana users in their work.

The idea of "The Green Book" is to give the Motorist and Tourist a Guide not only of the Hotels and Tourist Homes in all of the large cities, but other classifications that will be found useful wherever he may be. Also facts and information that the Negro Motorist can use and depend upon. There are thousands of places that the public doesn't know about and aren't listed. Perhaps you know of some? If so send in their names and addresses and the kind of business, so that we might pass it along to the rest of your fellow Motorists. You will find it handy on your travels, whether at home or in some other state, and is up to date. Each year we are compiling new lists as some of these places move, or go out of business and new business places are started giving added employment to members of our race.

Ages 8-10 - Early Chapter Book - Pixie And The Green Book Mystery is a high-action magical adventure for early readers. An illustrated fantastical journey of an eight-year-old girl who discovers magic at her local library. The fairy tale characters have come to life out of their stories at the Rocky Point Library. But danger is lurking! A librarian imposter, the Book Guardian is trying to capture them inside a glowing green book. Pixie, our book loving second grader, soon unveils his evil plan to rid their storybooks forever. And for a girl that loves to read, a world without fairytales is unimaginable. So begins a wonderful, wacky, and somewhat scary quest to save printed words. Includes Bonus Words You May Not Know, Book Activities, and Cooking With Pixie.

A thoroughly politically incorrect pocket guide satirizing everything that is wrong with the green movement promises that it is not made from recycled paper while citing the inconsistencies, impracticality and hypocrisy of ludicrous environmental agendas. 30,000 first printing.

Beach culture and UFOs collide in this lighthearted adventure story about an alien encounter at an aging Cocoa Beach motel. Twelve-year-old Aidan lives and works at his parents' motel on the Space Coast in Florida, so he's seen a lot of weird stuff. Even his best friend, Louis, is a little bit crazy—he's obsessed with UFOs and swears he saw one two years ago. But things at the Mercury Inn are about to get a whole lot weirder. When an actual unidentified flying object suddenly appears in the sky over the motel, Aidan begins to realize that some of the residents of the Mercury Inn may be much more unusual than he thought. And Louis might not be so crazy after all. Filled with quirky characters and atmosphere, this beachy alien caper, like the aging motel where it takes place, is anything but ordinary.

Teaches how to unlock the power of persuasion, including how to tell a story in a compelling and compassionate manner, how to inject humor in the persuasive process, and how to engage the audience to sell one's point of view.

Audisee® eBooks with Audio combine professional narration and sentence highlighting for an engaging read aloud experience! The picture book inspiration for the Academy Award-winning film The Green Book Ruth was so excited to take a trip in her family's new car! In the early 1950s, few African Americans could afford to buy cars, so this would be an adventure. But she soon found out that black travelers weren't treated very well in some towns. Many hotels and gas stations refused service to black people. Daddy was upset about something called Jim Crow laws . . . Finally, a friendly attendant at a gas station showed Ruth's family The Green Book. It listed all of the places that would welcome black travelers. With this guidebook—and the kindness of strangers—Ruth could finally make a safe journey from Chicago to her grandma's house in Alabama. Ruth's story is fiction, but The Green Book and its role in helping a generation of African American travelers avoid some of the indignities of Jim Crow are historical fact.

Mr. Aster, who likes routine, is happy to care for Little Green Girl when she arrives in his garden, but not interested in helping her see the world beyond its walls.

